

Faisal Susiwala

Business



Inducted: 2023
Years at GCI&VS:
1984-1989



Faisal Susiwala was born in Preston, England in 1970. In 1973, when his father secured a job in the textile industry in Canada, the family immigrated to Cambridge, Ontario.

Faisal attended school at Avenue Road Public School and then later at Lincoln Avenue Public School.

In 1984 he entered Galt Collegiate where he combined his scholastic studies with extracurricular activities. He was a member of the Badminton Team for his entire high school career and was named the teams MVP in 1989.

While completing his final year at GCI, Faisal decided that he wanted to pursue a career in real estate.

At the age of 18, he obtained his real estate license and sold 18 properties while still attending high school. Faisal attempted to join a multinational real estate firm but was not accepted as he was deemed to be too young. Disheartened, Faisal decided to visit a local real estate broker who had helped his father when the family first arrived in Canada. This broker offered him a position at his firm and thus begin his career in real estate.

In 1994, at the age of 24, Faisal became a broker for Realty World and in 2018 he incorporated ReMax Faisal Susiwala. Faisal has since become one of Canada's top real estate agents. His expertise, professionalism and commitment to exceptional

service not only earned him recognition within the Canadian real estate market, but also led to him being ranked among the top three real estate agents worldwide!

In addition to his successful real estate career, Faisal also embraced his passion for writing and penned his debut book, "The Real Deal: The Journey of a Billion Dollar Real Estate Agent", which became an Amazon bestseller. The book offered a glimpse into Faisal's journey, sharing insights and wisdom gained throughout his career.

With his successful career well underway, Faisal realized the importance of giving back to the community that supported him. Faisal actively engages in various charitable initiatives, including the Cambridge Memorial Hospital, the Cambridge Food Bank and Youth Mental Health. One such initiative led him to become an Ambassador for World Housing; an organization dedicated to providing homes for those in poverty-stricken countries. Faisal has pledged to have five homes built per year in order to improve the lives of those less fortunate.

Family is very important to Faisal as he shares his life with his wife Natalie and their two children Yusuf and Anisa. In his leisure time, Faisal enjoys indulging in his various hobbies; which include skiing in the winter and car rally racing in the summer months.